



Vendor Agreement



The Doctors of Texas State Optical have formed a partnership with Vistakon in offering the latest contact lens technology combined with meaningful financial rewards. Doctors can have confidence that dispensing Vistakon contact lenses is not only a good decision for their patients, but also for the financial success of their practice.

The financial rewards are tied to Vistakon's Strategic Brands vs. their entire product line. Financial rewards are determined and paid quarterly.

STRATEGIC BRANDS

- 1-Day ACUVUE MOIST Brand
- 1-Day ACUVUE MOIST Brand for ASTIGMATISM
- 1-Day ACUVUE TruEye Brand

- ACUVUE OASYS Brand
- ACUVUE OASYS Brand for ASTIGMATISM
- ACUVUE OASYS Brand for PRESBYOPIA



BASE OR VOLUME REBATE

Members of the TSO Network will receive a Volume Rebate of 5% of total strategic brand purchases for the quarter.

GROWTH REBATES

In addition to the quarterly Volume Rebates, TSO Network members can earn a quarterly Growth Rebate on strategic brand purchases. When a member exceeds strategic brand purchases from the same quarter in the prior year the member is entitled to a Growth Rebate as follows:

Growth over prior year	Growth Rebate
5.00% to 9.99%	2% rebate on strategic brand purchases
10.00% to 14.99%	3% rebate on strategic brand purchases
15.00% or more	5% rebate on strategic brand purchases

NETWORK INCENTIVE REBATE

The TSO Network organization can qualify for a SHARE REBATE on total Vistakon purchases by TSO Network members based on share growth of Vistakon products compared to all contact lens products purchased by network members.

Initially TSO Network will provide Vistakon with the total contact lens purchases of its members as reported by Contact lens companies. This will determine the base share of Vistakon products. Then based on the growth of the share of Vistakon purchases, the TSO Network will be paid a rebate according to the following:

Share Growth	Share Growth Rebate
0% to 1.99%	1% of total group ACUVUE purchases
2.00% to 3.99%	2% of total group ACUVUE purchases
4.00% or more	3% of total group ACUVUE purchases

In addition to the member financial rewards, Vistakon agrees to support Vision Quest at a minimum of \$10,000 per year for each year the agreement is in place.